

AMALGAMATED CHARITIES INC.
2008 ANNUAL GENERAL MEETING
held at Regina, Saskatchewan,
on Thursday, May 29, 2008
(simulcast to Saskatoon, Moose Jaw and Swift Current)

Board Members in Attendance:

Jim Fink	President (Chairperson)
Gord Bonokoski	Board Member (Secretary)
Arlene Eberhardt	Board Member (Acting Treasurer)
Roberta Peakman	Board Member
Don Stratilo	Board Member
Alice Hehn	Board Member
Elaine Kelln	Board Member
Gary Gehring	Board Member
Robert Kosolofski	Board Member
Cheryl Cook	Board Member
Avery Pearson	Board Member
Brian Rankin	Board Member
Elmer Hilgers	Board Member (Saskatoon)
Glen Fisher	Interim CEO
Carla Ralko, CSR	Official Q.B. Court Reporter

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1 CHAIRPERSON: Good. I now call the meeting
2 to order. Mr. Secretary, do we have quorum?

3 GORD BONOKOSKI: Yes, we have a total of 122 and
4 we needed 118 for quorum.

5 CHAIRPERSON: Thank you. There are some
6 procedures that I would like you to follow
7 throughout the evening. First of all I recommend
8 that you ask questions as we go through the items
9 rather than wait to the end of the presentation
10 because what will happen is the same as happens to
11 me, I forget what I was going to ask.

12 The second part is when you are
13 asking a question or moving a motion or seconding I
14 would like you to state your name and the charity
15 that you represent. This will make it much easier
16 for us to record accurately and also to follow up
17 on any items where we may have to provide an answer
18 at a later time or contact someone.

19 The agenda for this meeting was
20 sent to all charity representatives in advance for
21 review. You have the -- most of you or maybe all
22 of you have agenda the before you. Do we have any
23 additions to the agenda?

24 Hearing none, I ask for a
25 motion to accept the agenda.

1 JOHN HOFFMAN: So moved. John Hoffman, Midget
2 Baseball, or Regina Optimist Baseball.

3 CHAIRPERSON: Seconder?

4 GARY GEHRING: Gary Gehring.

5 CHAIRPERSON: Okay. Thank you for the
6 nomination and the seconder. We will now vote on
7 the motion. All in favour? You can use your
8 voting cards to indicate. Thank you. Do we have
9 feedback from Saskatoon, Moose Jaw and Swift
10 Current? Saskatoon?

11 RANDY IN SASKATOON: All 14 in Saskatoon are in
12 favour.

13 CHAIRPERSON: Thank you. Swift Current?

14 BETTY IN SWIFT CURRENT: All three in Swift Current are
15 in favour.

16 CHAIRPERSON: Good. Moose Jaw?

17 GORD CURRIE: Yes, all in favour.

18 CHAIRPERSON: Good. Thank you.

19 First of all I want to
20 introduce the Board members, my colleagues. Gordon
21 Bonokoski to my right, Cheryl Cook, Arlene
22 Eberhardt to my left, Gary Gehring at the back of
23 the room, Alice Hehn, Robert Kosolofski, Elaine
24 Kelln, Roberta Peakman, Avery Pearson, Brian
25 Rankin, Don Stratilo and Elmer Hilgers. I would

1 ask all those present in the hall to stand and be
2 recognized. Thank you.

3 A number of resignations from
4 the Board occurred during the past fiscal year for
5 a variety of reasons. I thank all the directors
6 who served on the Board during the past fiscal year
7 for their participation and support to the
8 association. The past year has been a year of
9 change, however a very productive year.

10 The charities at Junction
11 Square Bingo Hall in Swift Current joined ACI in
12 December of 2006 to become the seventh hall in the
13 association.

14 Bingo operations at Leisure
15 Time Bingo Hall in Moose Jaw were relocated to a
16 larger and better location. The reason for the
17 relocation was that the building that we were in
18 formerly had been sold and we were asked to leave
19 that location.

20 A player reward system was
21 installed to help player tracking, promotions and
22 instant prizes to the players. The player reward
23 system has been operated quite successfully since
24 its installation.

25 We also had organization

1 changes. During the fiscal year the Executive
2 Committee realized there were problems within the
3 association. The association grew significantly in
4 the number of halls and the workload increased
5 substantially in finance reporting and operations.
6 The Board was operating as an operations board
7 through several committees with directions to
8 administrative staff and to managers and other
9 staff being inconsistent and causing confusion in
10 operations. We felt that it was necessary to make
11 changes and proceeded. In addition, committee
12 members were working many hours per week impacting
13 their personal lives and creating possible
14 resignations as a result of burnout. The executive
15 decided it was time to change and presented the
16 Board with a proposal at the August 2007 meeting.
17 The proposal recommended changes to the accounting
18 process and hiring a CEO to run the business. The
19 Board was to become a policy Board with the CEO
20 reporting to the Board. Planning began immediately
21 to bring the accounting function in house, and an
22 interim CEO was hired. The in-house accounting
23 began November 1, '07, and is working very well.
24 Cost allocations and reporting systems are much
25 improved.

1 I'm now going to comment on two
2 items that are really carrying over into our
3 current fiscal year. We spent considerable time on
4 the cost functions of the operation and now need to
5 focus on revenues. This is our goal for the
6 2007-2008 fiscal year. We have to find ways to
7 increase revenue and increase the return to the
8 charities.

9 We've had a change in
10 government last fall which may or may not be
11 beneficial to the bingo industry. ACI has had
12 discussions with SLGA with no directions being
13 provided. This Government has been in power for
14 six months and has not addressed the gaming issues
15 that we had presented. We have had one meeting
16 with the staff from the Minister's office, however,
17 have not received a reply to the issues and
18 concerns that were discussed. We will be in
19 contact with the Minister's office again very
20 shortly to pursue our goal of increasing revenues
21 and obtaining enhancements to the bingo industry.
22 I could go on indefinitely with some of the
23 comments regarding the operation; however, we have
24 a number of other items that we need to address
25 tonight and I will not belabour this any longer.

1 information and materials were provided to the
2 auditor to allow them to issue their report.

3 I now call upon Glen Fisher to
4 speak to the audited financial statements.

5 GLEN FISHER: Good evening, everyone. We did
6 our best to get copies in everybody's hands, so
7 between the e-mails and the hard copies we would
8 hope that you all have documents. I can put them
9 up on screen if you like. It may be difficult to
10 see, but perhaps we'll do that for lack of a
11 different effort here.

12 Floyd by the way sends his
13 regrets. Floyd unfortunately is out of the
14 province tonight, so he was not here to give the
15 report for the Audit Committee.

16 The statement that we have is
17 the usual that most of you have seen for some
18 time. This is the -- again, remember this meeting
19 tonight deals with our last business year. This
20 deals with up to and including October 31, 2007, so
21 unfortunately, you know, this is basically eight
22 months after the fact, but this is the close of our
23 obligations of the business year for last year, so
24 these discussions pertain to that.

25 We are using the same auditor

1 as we had in the past, we are using Senger
2 Kaufmann. They did a very nice job as usual for us
3 with some challenges. There was in that letter
4 some comment from Mr. Manz that there were some
5 challenges, and I guess just to speak to that the
6 challenges involved the transition to a new
7 accountant from the old accountant as well as
8 getting through all the information and making sure
9 that everything was taken care of. There will be
10 more comments from me in the CEO's report, but
11 anyways the result of all of that did require this
12 AGM to be earlier than last year's. I say that
13 tongue in cheek because we're actually one day
14 earlier than last year's, so it's my idea of a joke
15 I guess, but it was May 30 last year, it's May 29
16 this year. But again going forward you will see
17 that the systems are now in place where the
18 financial information is flowing quickly,
19 professionally, and we will not have these type of
20 delays going forward.

21 One other thing I would offer
22 about the financial statements we now have
23 everything authored and created in such a way that
24 if you have questions tonight certainly we'll give
25 you as much information as we can, but at any time,

1 not only with the financials but with anything to
2 do with your, you know, operations in your hall,
3 questions about the big picture, questions about
4 small things, please do not hesitate to contact the
5 office. We have the contact information on the
6 back, and I think you all know it, but if you can
7 get ahold of us at the office either by phone or by
8 e-mail, we will get back to you, and we now have
9 control of all the records so we can give you right
10 down to the last penny if it's a financial question
11 or if you have questions about dates or anything
12 else that may be going on in your bingo world; so
13 again, please avail yourself of that tonight and
14 going forward.

15 Anyways, back to the financial
16 statement, I don't mean to bore you there, if you
17 -- I'm just going to highlight some things that
18 some people may not be aware of. When you're
19 looking at this page which is I guess page number
20 3, the Statement of Financial Position, just so you
21 know, cash on hand in our operations basically
22 refers to the floats that exist in all the bingo
23 halls. That's one item you might want to look at.
24 Operating accounts, trust accounts, I think those
25 are straightforward. Short-term investments makes

1 sense. Accounts receivable people may question
2 well, what are the accounts receivable? Not
3 breaking the numbers down for you, but there's
4 three large components that make up that almost
5 \$60,000 on that line. We have GST and PST audits
6 that we went through, and there are actually monies
7 payable to us. We've received some of them since,
8 but as of Halloween that money was outstanding, so
9 that was noted as a receivable; as well as we had
10 some common area costs refunds on some of our
11 leases, so those are the three large things which
12 comprise about 98 percent of that \$59,000.

13 Another question you may have
14 is just what do we have for inventory, and just so
15 you know our inventory is really comprised of two
16 things, one is obviously paper for the bingo halls,
17 the other one is food, food stuffs, everything
18 connected with the concessions, so that represents
19 the inventory numbers.

20 If you want to flip to the next
21 page, I also gave you some highlights if you want
22 to discuss them or just know what's going on.
23 There's an item there, number 4 in the revenue, the
24 gain on disposal of asset. We had a situation
25 where we actually recouped some leasehold expenses

1 from one of our landlords, so that's what that
2 \$5,500 is about. You may say, and you may not
3 remember, what is intercompany sales? Before we
4 kind of simplified the financials you may remember
5 that we used to charge stuff out from concession
6 into promo and everything else. That is what that
7 112,545 represents.

8 I apologize, no one likes
9 miscellaneous, but just in case because people
10 always ask, the miscellaneous line under revenue,
11 just so you know some of the items, we actually get
12 fees back from the phone that we have with SaskTel
13 at the different locations, our toy machines, our
14 E & H, commissions that we get, commissions from TV
15 bingo, those are the kind of things again that
16 comprise that number.

17 And if you're asking about
18 rent, if you want to know about the rent, for those
19 of you at Palace you now know we have tenants at
20 the Palace, but this again applies to last year and
21 last year the only place we had renters is in our
22 bingo facility in Swift Current, they actually have
23 tenants in that building, that's what that \$11,000
24 and change represents.

25 Moving down to expenses it's

1 quick one. Statement of Cash Flow, for those of
2 you that might be kind of new with us, really the
3 one that I wanted to highlight was financing
4 activities. It shows a loan advance, a loan
5 repayment. For those of you that may not remember,
6 ClubWEST up in Saskatoon had actually lent money to
7 the association out of their I believe it was the
8 Nevada account at the time and this was all cleared
9 with SLGA, it was all kosher, we used that money
10 when we had moved into ClubWEST the year prior, so
11 anyways, last year that debt was retired and the
12 money given back to the charities in ClubWEST, so
13 anyways, that's the line investing activities.

14 PAT BIDOCHKA: Could you go back a page,
15 please, --

16 GLEN FISHER: Certainly.

17 PAT BIDOCHKA: -- in regard to wages and
18 benefits from 1.3 million to 2.9 or 2.1 million.

19 GLEN FISHER: Mmhmm.

20 PAT BIDOCHKA: Can you give me why the
21 increase, such a huge increase?

22 GLEN FISHER: Yuh. What you have to see
23 there, I suppose, is we added two operations in
24 this year. If you look at -- we'll go there in a
25 second when we're also looking at the revenues --

1 in the year 2005 -- I'm sorry, 2006 up to October
2 of 2007, both Lucky Horseshoe came on line and
3 Junction Square in Swift Current came on line, so
4 we can give you a breakdown of all those numbers,
5 but that's the lion's share of where the increase
6 came from.

7 SOUND TECHNICIAN: You have to use the mikes in
8 order for the other people to hear you.

9 GLEN FISHER: Oh, I'm sorry. Yes, you have
10 to -- I'm sorry about that. Thanks. We need the
11 mikes used so that people can hear the questions in
12 the other halls. My apologies. Go ahead.

13 JOHN HOFFMAN: John Hoffman, Regina Optimist
14 Baseball. Get it right this time. Number one,
15 there is a big difference between the two years
16 when you look at comparative numbers, without any
17 explanation in the notes as to why there is the big
18 difference. In general could you give us an answer
19 to that?

20 GLEN FISHER: Certainly. Really just as per
21 the last question, the difference in the numbers
22 comes back, and we can also go to the last page
23 because you can see the difference in the revenues
24 of the halls where it shows what the charities
25 made, but what happened is we went from five

1 operations to seven in that year, one very large
2 operation, which is Lucky Horseshoe, which was
3 doing about I'll say \$6,000,000 a year in sales,
4 and one smaller operation which is Junction Square,
5 and a mirror of those numbers, if you go to the
6 very last page of the financial -- I'm sorry, the
7 second last page of the financial report, you can
8 see the jump in sales in the one year. You can see
9 in 2006 it's basically the -- it's item number 2 on
10 the second last page. Our gross receipts in '06
11 were 17,500,000, our gross receipts in 2007 were
12 24,500,000, so that's really the difference.

13 JOHN HOFFMAN: Except for when I look at
14 expenses that the -- yes, there was an increase
15 because of the new halls coming in, --

16 GLEN FISHER: Right.

17 JOHN HOFFMAN: -- but then I look at what you
18 have set out as the proposed expenditure budget and
19 the numbers go back to almost what was there in
20 '06. Are we losing halls?

21 GLEN FISHER: No. Okay, apples and oranges
22 if I might. The budget that you're seeing, though,
23 that we circulated, is for Liquor and Gaming
24 purposes on expenditures only on an approved basis
25 that we've had to go through for the audit purpose

1 on getting you your grants, which we'll speak to in
2 a few minutes and everything else, so I'm not
3 saying there's a disconnect between the two, but
4 the numbers that you're seeing on the -- I'm sorry,
5 the numbers that you're seeing on the budgets do
6 not include concession. That's the big
7 difference. Not in front of you, I'm talking about
8 the item coming down the road, that's the
9 difference. Does that make sense?

10 JOHN HOFFMAN: Well, it's possible, because I
11 look at the current Statement of Operations, we
12 have concession revenue of a million four. I
13 assume that those expenses are all included in
14 various categories.

15 GLEN FISHER: Exactly.

16 JOHN HOFFMAN: It would be nice to know
17 whether concessions are making money or how much
18 are they losing?

19 GLEN FISHER: We have -- just so you know,
20 this goes back to this -- and I totally agree with
21 you -- I mean that's why we revamped all of this --
22 we can not give you an accurate number from the
23 past business year how we were doing on the
24 concessions, right? And we admit that up front.
25 That's why we had the intercompany sales. Some of

1 us had concerns that we're not sure of the -- how
2 can you say this -- I mean was everything being
3 charged out at the same rates to say a charity as
4 to promotions? All we can say now is in the new
5 financials -- I'm not trying to take you down the
6 wrong road here -- but in the new financials those
7 concessions are broken out separately, right? And
8 that's where if you remember the town hall meetings
9 we've had, and this speaks to Swift Current, Moose
10 Jaw and Saskatoon, we acknowledge that the
11 concessions are a challenge because I would say to
12 you tonight that our concessions are break even
13 across the board, maybe even losing a few dollars.
14 But that's not a fair statement for this statement,
15 right, because this takes us back prior to November
16 1, '07. I hope I'm explaining that okay. Does
17 that make sense, John?

18 JOHN HOFFMAN: Well, that part does, except
19 from what you're saying the concession costs are
20 included in the regular expenses for the year, but
21 you're saying next year they're going to be netted
22 out or --

23 GLEN FISHER: No.

24 JOHN HOFFMAN: -- a separate operation -- a
25 separate category for concessions in and out, but

1 then I look at the wages and benefits, with that
2 difference, where I'm saying that there's about an
3 \$800,000 salary expense in concessions.

4 GLEN FISHER: No, and that is not accurate.

5 That's not what it is. We added the expenses -- I
6 mean if you looked at -- I don't have the budget
7 number in front of me here, but if you looked at --

8 JOHN HOFFMAN: 1,395,000.

9 GLEN FISHER: Thank you. I'm speaking of
10 Horseshoe.

11 JOHN HOFFMAN: Oh, okay.

12 GLEN FISHER: Thank you. You know, I'm at a
13 disadvantage because I don't have the numbers in
14 front of me here to tell you here's what the
15 overhead is for Horseshoe, here's the total
16 overhead for Palace -- or not for Palace -- for
17 Junction Square based upon the way the accountant
18 was doing the numbers in the prior year. That's
19 the difference between what you're saying and what
20 I'm trying to explain. We can get that for you.
21 We can give you all the numbers. The numbers do
22 work. The auditor has approved them, Liquor and
23 Gaming has approved them, but we're talking apples
24 and oranges in the way the numbers were generated
25 in the past, but they are still there. Sorry,

1 John.

2 JOHN HOFFMAN: It's okay.

3 GLEN FISHER: What you have to -- again, and
4 anybody, please, and that's exactly why we need
5 people coming to the office and calling. I don't
6 want to get off on a tangent, but we had concerns
7 as an executive and Board about the reporting of
8 the numbers. That is why the new financial that
9 you see next year, right -- this is the old system
10 still reporting here -- the new financial you will
11 see is much more concise and broken out than this
12 is; and I hope I'm explaining that okay to any of
13 you, but if you have questions please call.

14 More importantly, or I
15 shouldn't say more importantly, but if you want to
16 go to the second last page, I thought you'd get
17 a -- because I know what motivates all of us and
18 it's what are we making -- if you go to number 2
19 under the second last page, Bingo Sales Net, 2006
20 before we added the operations, and I look at this
21 as a pretty telltale thing, okay, our sales were
22 17.6 million plus or minus. Proceeds paid to
23 member charities were 2,405,000. If you work that
24 back, if you wanted to know what we got on the
25 whole, charities averaged about 13.68 percent. Do

1 JOHN HOFFMAN: No. I wouldn't do that.

2 GLEN FISHER: Yeah.

3 JOHN HOFFMAN: No, it's Bingo Sales Net -- I'm
4 trying to tie in where it says Bingo Sales, and
5 then when you go to the cash flow it says cash
6 receipts from members' bingos, one's 24 million,
7 the other one's 26, and I was trying to follow the
8 flow through and it was very difficult. It's going
9 from your note 2 and then to the Statement of Cash
10 Flow.

11 GLEN FISHER: If you smell anything burning
12 it's up here. If you don't mind I'll take that
13 under advisement and I'll get you an answer. Thank
14 you very much, and like every year you come up with
15 a good one, so that's not a problem.

16 MEMBER FROM SASKATOON: I'm from Saskatoon. Page 4 of
17 your financial statement I was just wondering why
18 with such an increase in revenue why the excess
19 revenues over expenses were so much less than in
20 2006?

21 GLEN FISHER: The simplest explanation --
22 thank you very much by the way. Did we get who
23 that was? You've got that all? Okay. The reason
24 for that, the simplest reason I guess, if I can put
25 it this way, is prizeboards. I mean at the end of

1 the day the profitability of the bingo hall comes
2 back to the prizeboard. You'll hear us speak to
3 this in a couple minutes when we actually go to the
4 budget for SLGA, you'll also hear it in the CEO's
5 report, our overhead is pretty well fixed. We are
6 running things leaner all the time, but the
7 variation that we see, and I've got another form
8 coming up here called Charity Income which you've
9 all seen -- you've seen copies of before -- that's
10 where the variation always happens. A hall might
11 go from 70 percent in a month to 75 percent in a
12 month or whatever the situation may be, sometimes
13 better, sometimes worse, and that is in essence
14 what eats up the profits. Does that help you at
15 all? Did I explain that okay?

16 MEMBER FROM SASKATOON: Not really, because I'm looking
17 at the expenses, not anything to do with
18 prizeboard.

19 GLEN FISHER: Okay, I'm sorry, but I thought
20 you were asking about the revenue after the
21 expenses.

22 MEMBER FROM SASKATOON: Yes, on page 4, and you're
23 listing all of your expenses here, there's nothing
24 on your prizeboard listed in your expenses, but yet
25 the expenses went from -- revenue over expenses was

1 255 in 2006 --

2 GLEN FISHER: Oh, I'm sorry.

3 MEMBER FROM SASKATOON: -- and it was only 105 in 2007.

4 GLEN FISHER: Exactly. But again, and I
5 maybe didn't answer that quite correctly, we took
6 on two new bingo operations, and if you go back to
7 those bingo operations, Junction Square has had its
8 challenges in terms of bingo revenue, and you would
9 see that Lucky Horseshoe in the first two or three
10 months had challenges to their revenue, so -- and
11 believe me, trust me, I'm not trying to dodge the
12 questions here, we'll get you the numbers, but what
13 you're also seeing again we're not comparing apples
14 to apples because in '06, in that 2 million 9,
15 right, that they show as bingo revenue, or I'm
16 sorry, as bingo sales, we did not have two halls in
17 there and the expenses that go with them, right.
18 We added two more operations and -- and I just want
19 to touch on this for a second because I think this
20 is important for everybody to remember because
21 there's always issues even ongoing, we have never
22 recruited a hall to join Amalgamated Charities.
23 We've said this at each of the town hall meetings
24 that we've had with the different cities and the
25 different halls. Every hall that joined us only

1 joined us because of those difficulties. So I
2 think put that in your pipe and smoke that one in
3 terms of what we're trying to do here. We bring on
4 two operations, there were challenges in those
5 operations. The people in Swift Current were ready
6 to close the hall, the Knights up in Saskatoon at
7 Horseshoe were ready to close the hall because
8 nobody would come outside. So again I'm probably
9 giving you what you think is a general answer to a
10 specific question. Given a chance we'll get you
11 the specific information, but really we took on two
12 operations that were suffering, so that in my mind
13 means that revenues are lower, yet we still have
14 the expenses of doing business, so if I'm comparing
15 '06 to '07, it makes sense to me, it may not be
16 what I like, but it does make sense that actually
17 the profit at the end of the day or the expenses,
18 excess of revenues over expenses would be less
19 because we had two new operations on side. How's
20 that for try number two? Is that a little bit
21 better?

22 MEMBER FROM SASKATOON: Yup.

23 GLEN FISHER: If you -- again, and I'm sorry,
24 I missed your name and you don't have to repeat it,
25 that's fine, but if you would like to contact us,

1 anybody here, I know John always does, anybody that
2 has a concern get ahold of us to the office, we'll
3 gladly go through the numbers, it's a good exercise
4 for all of us to go through, and we certainly have
5 no problem doing that, okay?

6 I'm sorry, any other questions
7 from the other facilities, from Saskatoon? Randy,
8 anybody in Saskatoon?

9 RANDY IN SASKATOON: No, no other questions in
10 Saskatoon.

11 GLEN FISHER: You can stay closer to the mike
12 if you like. How about Moose Jaw? Gord, anybody
13 in Moose Jaw?

14 GORD CURRIE: No, no questions.

15 GLEN FISHER: And Betty in Swift Current, how
16 about any questions there?

17 BETTY IN SWIFT CURRENT: No questions here.

18 GLEN FISHER: Thank you. John?

19 JOHN HOFFMAN: Yes, I do have another one.
20 Bank charges and interest, now, I know there was
21 interest on -- probably on the loan of 51,000 that
22 was paid back, but what other bank charges would
23 you have or interest?

24 GLEN FISHER: Just give me a second to get
25 there, and I'll try to be -- what's a nice way to

1 put this? One of the challenges, and this is my
2 opinion at this moment, okay, is we need to shop
3 our package. We do deal with TD Canada Trust. I'm
4 not for a second disparaging those people. They're
5 very professional and do the job. One of the
6 issues that we had last year, and I'm sure you can
7 appreciate this, when we got into this we had a lot
8 of different accounts and a lot of different fees,
9 plus if you remember last year we were also doing
10 the electronic debits that went out paying
11 everybody the cheques -- the credits I should say
12 to everybody -- so the sum total of all those is
13 basically what that is. That's bank changes.
14 Yeah, I agree.

15 So now, having said that, just
16 so you know, and I want to take everybody back,
17 it's like deja-vu all over again, but until we have
18 audited financials, until we have the reporting, it
19 doesn't allow us, right, to shop the package,
20 etcetera, so these are all things that again,
21 remember that's an issue from October, it's more
22 than flagged, you weren't the first one that saw
23 that, and, you know, that's an issue and it is
24 being dealt with, if I can be coy with it.

25 ARLENE EBERHARDT: I'd like to make a motion that

1 the audited financial statements be adopted as
2 presented. Could I have a seconder?

3 JOHN HOFFMAN: Okay, since I asked all the
4 questions, I'll second it.

5 ARLENE EBERHARDT: All in favour? Saskatoon?

6 RANDY IN SASKATOON: Everyone in Saskatoon's in
7 favour.

8 ARLENE EBERHARDT: Swift Current?

9 BETTY IN SWIFT CURRENT: Everybody's in favour.

10 ARLENE EBERHARDT: Moose Jaw?

11 GORD CURRIE: Yeah, everyone's in favour.

12 ARLENE EBERHARDT: Motion carried. At this time
13 I'd also like to make a motion to appoint Senger
14 Kaufmann CMA Professional Corporation as the
15 auditors for the 2007-2008 business year. Could I
16 have a seconder for that motion?

17 KEN CAMERON: So moved. Ken Cameron.

18 ARLENE EBERHARDT: Ken Cameron?

19 KEN CAMERON: Yes.

20 CHAIRPERSON: All in favour? Saskatoon?

21 RANDY IN SASKATOON: Saskatoon's all in favour.

22 ARLENE EBERHARDT: Moose Jaw?

23 GORD CURRIE: Yes, in favour.

24 ARLENE EBERHARDT: Swift Current?

25 BETTY IN SWIFT CURRENT: In favour.

1 ARLENE EBERHARDT: Motion carried.

2 CHAIRPERSON: Thank you, Arlene. We will now

3 move into the CEO's report, and Glen will do the

4 presentation.

5 GLEN FISHER: Welcome back. I just wanted to

6 start with a couple of things. First of all it

7 never goes acknowledged enough, and I really want

8 to go on the record again. I'd like to start by

9 thanking the staff at all of our facilities. We do

10 have -- and you'll see a slide here -- like we have

11 like 150 people or something in our employ, which

12 is nice, and, you know, they're all valued

13 employees, and this thanks extends to everybody,

14 but in particular we have a number of people, and I

15 won't point them all out, wherever they're sitting

16 tonight, but our office staff in Regina, the hall

17 managers, the assistant managers at our different

18 locations, believe me, they do a yeoman's job. I

19 mean I know a lot of times it's like a lot of

20 things in life, the only time you might have some

21 interaction perhaps is if things aren't going

22 right, but we are doing very well for our industry

23 in a very difficult environment. I don't mean that

24 to suggest for a second that the status quo is good

25 enough, but I just want to thank the staff again

1 do you want to stand up, Doug? Technology. Can we
2 get a picture of that man? Okay. Wherever. We
3 tried to set something up here that would kind of
4 neat, but it didn't work. But anyways, Doug --
5 just so you know, Doug's involvement with some of
6 us at Fantasyland actually goes back -- this sounds
7 really neat -- to the last Century. When we owned
8 and operated the charities at Fantasyland Doug was
9 involved with us for a number of years and he was a
10 natural to fill in for some of the concerns that we
11 had, and again I would like to go on the record,
12 Doug and the folks at Senger Kaufmann have done a
13 heck of a job in a very challenging environment in
14 terms of pulling all this information. Now,
15 although it's not perfect and it's not crystal
16 clear and needs some explanation, they've done a
17 heck of a job.

18 Also I'd like to thank Mark
19 Mulatz. He's our legal counsel. He couldn't be
20 here tonight. He thought he might be late, but I
21 see he hasn't shown up, so again I just want to go
22 on the record, Mark is always there behind the
23 scenes giving us advice about a lot of the
24 intricacies and legalities of what we're doing.

25 And last but not least I want

1 to thank Tom over there from Nagel's A-V. These
2 guys have hung around with us for a number of years
3 doing this A-V stuff, and it's not easy. They do a
4 good job.

5 And also the last on my
6 thank-you list is Carla Ralko over there. She's
7 our court reporter. A lot of this stuff may seem
8 trivial or some of you may say, hell, why do we
9 send the money, but I tell you when we are dealing
10 with the regulators and anybody else it is very
11 healthy that, you know, this is actually
12 documented, the minutes of this meeting is done by
13 a court reporter so everything is up front and done
14 professionally. So I'll cut it at that point.
15 Thank you very much for all of your help,
16 everybody.

17 The report tonight that I'm
18 going to give, I just want to bring you up to
19 speed, I don't want to go through all the town hall
20 meetings because those will be continuing, even
21 next month we'll be up in Saskatoon I'm sure. But
22 anyway, I just wanted to state this for those of
23 you that missed the meetings, so you know, with the
24 challenges that are going on, that's '07 in the
25 bingo industry if you look at the far right-hand

1 side. We didn't have the number yet, or SLGA
2 didn't have the number yet on the income for the
3 year. The bottom line is the bingo revenues, sales
4 in the province decreased by 10 percent again last
5 year, so again I'm not -- we're not making excuses
6 for us, okay, that's not acceptable, but we want
7 you to be aware that we are still in an environment
8 that is struggling. We have managed to keep our
9 gross up, which we think is a starting block of
10 building the business.

11 This is the highlights just to
12 flag you to this, but again we have seven halls,
13 240 member charities, and that changes of course
14 with every session and month, 150 employees, you
15 heard me say that before. This is '07 statistics,
16 so this doesn't apply since November 1. This is
17 back for last year, right? So again, so you know,
18 the annual sales were just over 26 mill, prize
19 payouts to players was about 18 million. That's
20 something we'd like to push more in terms of trying
21 to attract players, say hey, you know, we're paying
22 out good money to players. And then that was the
23 income for you folks, for all of the member
24 charities, 2.3 million, again, not enough.

25 I know you can't read this, I

1 apologize, but what I'm trying to say with this
2 screen again, and this is a note that we keep track
3 of every month, and I will digress to I guess March
4 numbers are the most current there, but despite all
5 the challenges and the numbers we talked about last
6 year, you know, in the month of March we had four
7 halls -- the three Regina halls were able to do
8 over 12 percent and one of the halls, ClubWEST in
9 Saskatoon, actually got over 13 percent, so again I
10 think an analogy that's useful for us is think of a
11 chain of stores where maybe, you know, some are
12 profitable, some are not as profitable, some have
13 different challenges than everybody else, and
14 that's exactly the situation that we have. Again,
15 at any time you want to discuss this stuff we can
16 e-mail you the data, we can discuss it, we'll fax
17 it to you, it's all up front, it's all available.

18 And just to review, this talks
19 about what Jim was saying how we kind of changed
20 things a bit last year, that's really the way it
21 looks now, right? So there's whatever, 250
22 charities, the Board, the executive, we have that
23 Audit Committee as an oversight, CEO, corporate
24 office, and then the seven halls, so that's what we
25 look like from a -- I guess a flow chart.

1 This talks about a couple
2 things we actually did again up to Halloween, and I
3 guess, Mr. Hoffman, we now have the new financial
4 statements, so some of those questions that John
5 was asking tonight, and, you know, those are
6 legitimate questions, right, and we are supposed to
7 have all the answers, but you'll see going forward
8 that it's broken out so crystal clear that it will
9 be easier for someone like me to explain I guess or
10 whoever is giving the explanation. Also the new
11 accountant has been hired as we discussed here with
12 Mr. McNichol.

13 The Audit process is moving
14 slowly -- smoothly, sorry. Tongue in cheek. It
15 really is. Now, I know we ended up having the AGM
16 one day sooner than last year, but our target for
17 next year would be we should be able to have the
18 AGM within four months of the end of the business
19 year, so we should be doing it right around, you
20 know, somewhere early March, something like that,
21 and that is the target, and we really believe, so
22 does the auditor and so does our accountant if I
23 can speak for you, Doug, that that is achievable.
24 And despite individual pockets here, with that
25 decrease in sales in Saskatchewan overall, we have

1 kept our gross and we have kept our profitability.

2 This teamwork thing between
3 hall managers and corporate office staff, this is
4 something that was a bit of a challenge in the past
5 and people are working really well together.

6 Now, here's one -- I mean I
7 remember standing here last year talking to folks
8 and people were saying where's my money? And I
9 guess the good news is we are up to speed now, the
10 system is corrected. So you know, we're still
11 doing cheques, not electronically. They will be
12 cheques for the foreseeable future until there is a
13 system that can take care of everybody properly.
14 If by some reason any member charity still finds
15 something from the past that they're not sure
16 about, just call us, give us the information, we
17 won't get back to you necessarily the same day, but
18 we've reconciled, believe me, a tonne of these in
19 the last four or five months; so the bottom line is
20 we're up to speed. And I guess that's what I'm
21 talking about, there are also the delinquent ones
22 and the errors from the past, so if you find any
23 problems please let us know.

24 We're going to talk about
25 something in a second here, the charity grant

1 compliance, and I've got an actual chart, I think
2 we handed it out at the meeting here, I just want
3 to discuss it with you, so that's a rather
4 important thing, and that actually speaks to how we
5 improved what we're doing as an organization. And
6 that was the other big one throughout the year. We
7 actually also despite, or in addition to what Peter
8 -- or to what Jim said in terms of adding Swift
9 Current and Lucky Horseshoe in Saskatoon, we also
10 through all of this managed to move facilities for
11 Leisure Time in Moose Jaw. If you look at the
12 numbers for Leisure Time, they've come out of a
13 very small facility, they're into a larger facility
14 and the charities are doing much better.

15 So this is the one if you
16 wanted to look at this, I just wanted to point out
17 and make sure everybody understands this, what this
18 is was our office contacting Liquor and Gaming,
19 literally the cheques are in the mail, and I know
20 that sounds familiar, we actually had one of our
21 charity members tonight actually mention that the
22 cheque -- he received it today -- we were told when
23 we did this last week that the cheques were mailed
24 on the 21st or 22nd. Here's what we're trying to
25 explain: First of all the cheques do include

1 Nevada revenue, okay? This is not a problem,
2 you're going to get paid for your Nevada revenue,
3 but the only information they could gave me, the
4 people I was speaking with, was in terms of bingo
5 revenue, so this only applies to if you want to
6 check against your bingo revenue for the 25 percent
7 grant, so these cheques that are now grossing and
8 everyone's going to receive, if you want this as a
9 double-check, here's what SLGA told us, and there's
10 your halls. Now, there's different reasons for why
11 different people were paid, and this goes back to
12 the prior accounting and audit process, right?

13 So what's going to happen, and
14 I'll just pick a couple, but let's do the first
15 one, Palace, your cheque that you're receiving
16 would be for your bingo events that you worked from
17 March '07 to July '07 and also from November '07 to
18 January '08. I want to point out the void there.
19 The void is August, September and October, we can
20 all calculate that, right, and that's because the
21 auditor -- or I'm sorry, SLGA did not have our
22 audited financial statement. But if you want to
23 see, and I'm not trying to be arrogant about this,
24 but obviously SLGA is happy with what we're doing
25 now, they've turned around and okayed November and

1 December and January under a new accounting system,
2 so anyways, these are the cheques for each of the
3 halls that are coming through for the charities and
4 the bingos that you worked. There is also in those
5 cheques Nevada income. This will help you count up
6 your dates, whatever. Third line from the bottom,
7 the next cutoff is June 30, so remember, they do it
8 quarterly, their intent is to have cheques out
9 within 45 days, obviously this time around it was a
10 little slower, so August 15 should be pay day again
11 for all of the charities.

12 Now, the next cheque will
13 include the -- let me get this straight -- August,
14 September and October from our last business year
15 because they now have our audited financial and
16 they'll start paying us for February, March, April,
17 and if we can get our May 31 info in quick enough
18 before the cutoff, then you'll also receive that.
19 So from now on we're caught up and you will be
20 receiving your grant money as long as the
21 Government deems that there's going to be a grant.

22 So if you have any questions we
23 can help you with the generalities, but you
24 probably have to go back to SLGA for specifics, but
25 for example if you're not sure what your income was

1 in a period and you want to call us, please do, we
2 can go back to the records and find out what we've
3 sent to you, okay, if that helps.

4 So anyways, this is a very big
5 thing because obviously it was a huge amount of
6 money for all of the charities, so enjoy the money,
7 folks, you earned it.

8 PAT LYSAK: Glen, --

9 GLEN FISHER: Yes. Go ahead.

10 PAT LYSAK: -- I just have a question. Pam
11 Lysak, Hockey Regina, Zone 4. Why is Centennial
12 the only one that's not March?

13 GLEN FISHER: Because you were actually paid
14 for March, apparently. Yes, that's where -- I hope
15 you understand, this came right from the
16 regulator. I was trying to help you folks to
17 understand this. In the past -- I'm trying to be
18 very correct and professional about this -- there
19 were concerns about the quality of the information
20 that was coming down, so all I can tell you about
21 that one is we will try to get more info, but when
22 we were going through the flow chart with them to
23 put this together they said that, you know, that is
24 what was outstanding; so there was a difference for
25 some reason, I can't tell you tonight what it is.

1 PAT LYSAK: Well, I have a concern. We got
2 our cheques today at the office and we were looking
3 at them and it doesn't say, like the letter said
4 that came with it, that it was to -- I can't
5 remember specifically, sorry. One sec.

6 GLEN FISHER: No, no problem.

7 PAT LYSAK: -- to March 31, but the cheques
8 themselves don't say specifically what months
9 they're for, so we assumed that it was from --
10 included August, September, October. Is there any
11 way that --

12 GLEN FISHER: All we can do -- no, that's
13 exactly, you know, and I don't know what's going to
14 happen with Centennial. Maybe there's an easy
15 answer here, okay. But we don't actually handle
16 the numbers, right, we sign off -- just so you
17 know, just like when we cut your cheques every
18 month we have to go through an audit process with
19 SLGA before they'll say yeah, you can issue those
20 cheques. So there is something from the past
21 there, okay? And my understanding, and I may be
22 wrong, but my understanding was that you did
23 receive a payment for March of '07, okay, prior.

24 PAT LYSAK: Okay.

25 GLEN FISHER: That's what they're telling us.

1 All we can do to help you, and I mean if it was me
2 working my bingos I would just go back to my
3 calendar, list my dates, you can call us, we'll
4 give you all the payouts that we gave you, so you
5 take that times 25 percent, if you weren't selling
6 Nevadas you'd have your number, right?

7 PAT LYSAK: Mmhmm.

8 GLEN FISHER: That's as simple as it could
9 be. Of course it usually isn't that simple. So we
10 can give you the amounts that you received from us,
11 but after that you're going to have to talk to
12 Liquor and Gaming.

13 PAT LYSAK: Yeah.

14 GLEN FISHER: Sorry. The good news is you're
15 getting something. Yeah, I know.

16 PAT LYSAK: Oh, I know. It just seems that
17 it would be more beneficial to everyone if we could
18 have specifically what months they are paying us
19 for on each of the cheques.

20 GLEN FISHER: It's been mentioned.

21 PAT LYSAK: Thank you.

22 GLEN FISHER: Okay. And again I know this is
23 a departure from the year end, but it is kind of --
24 you know, it's germane to last year's financial
25 statements because this money some of it was earned

1 last year, so that's why we put this together
2 thinking that we knew the cheques were coming down,
3 there were probably going to be some issues. Does
4 that help, Pam? And if there's anything we can do,
5 again, call the office, but when you call us for
6 numbers maybe give us 24 hours, okay? We can't
7 always do it right away for you.

8 And then I just wanted to
9 conclude, and I can't stress it enough, there's
10 more and more people availing themselves of this,
11 contact us. We'd really like to hear your
12 comments, your criticisms, we can discuss the
13 numbers. It's good for everybody to be on side and
14 to try to understand and for us to explain properly
15 what the story is. So at any time if you have a
16 question please get ahold of us, we call back in
17 the evening, you know, it's kind of like a 24/7
18 thing. If there's something we can do to help you
19 clarify stuff we certainly will.

20 Any questions from Saskatoon?

21 Hello, Randy?

22 RANDY IN SASKATOON: No questions from Saskatoon.

23 GLEN FISHER: How about Moose Jaw, Gord?

24 Gord? Did Moose Jaw drop off the face of the
25 earth? Betty, are you there in Swift Current?

1 MEMBER FROM SWIFT CURRENT: She's sitting down.

2 GLEN FISHER: That's okay. You're there,
3 that's okay. I'm just asking the wrong people.
4 Okay, no questions. Thank you.

5 GORD CURRIE: Moose Jaw's here.

6 BETTY IN SWIFT CURRENT: No questions from Swift
7 Current.

8 GLEN FISHER: I'm sorry?

9 GORD CURRIE: Moose Jaw's here.

10 GLEN FISHER: Thank you very much.

11 GORD CURRIE: We didn't drop off the face of
12 the earth. Are you reading me?

13 GLEN FISHER: Yes.

14 AL ROSSLER: Hello?

15 CHAIRPERSON: Yes. Thank you.

16 AL ROSSLER: Yes, it's Al Rossler, Knights
17 of Columbus Council 1534. I'm just a bit curious
18 in that last document you had up there, in terms of
19 how do we find out our Nevada sales amounts, 'cause
20 I understand that report only goes in when we apply
21 for our license.

22 GLEN FISHER: Well, okay, there's -- yes,
23 exactly. So that's -- there's two issues here.
24 I'm going to throw a quick one out to you that --
25 you may not know this, but we have three facilities

1 that the hall sells the Nevadas, not the charities,
2 and I'll tell you right now that you're going to
3 see a sales pitch coming from the organization that
4 you might all want to entertain the fact that the
5 hall sells the Nevadas and that the charities just
6 split the Nevada revenue. We have a little bingo
7 hall out in Swift Current that just absolutely
8 shoots the lights out when it comes to Nevada
9 revenue, and just to throw this out to you as a --
10 and I am going back to your question -- just so you
11 know, we were checking today, they stock eleven
12 kinds of Nevadas in Swift Current, and I'm just --
13 I can see probably people thinking here, you know,
14 a lot of times when I remember doing bingos where
15 you sold the Nevadas, you know, the one with the
16 horse race or whatever it is, and maybe charities
17 had one or two kinds. What we've discovered, or
18 the people in Swift Current have taught us, is that
19 if you have an inventory of Nevadas, you can play
20 them around. You know, it's like buying it from a
21 machine, right, the players seem to like that, and
22 if they think one's not lucky they're buying
23 something else. So anyways, to make a story short,
24 if you are from Junction Square or from Horseshoe,
25 or for the recent months of ClubWEST, we can tell

1 you what you received for Nevadas, but if you're
2 from any of the other facilities, then yeah, I'm
3 sorry, that's you with SLGA going through your own
4 numbers that you filed to see what your grant
5 should be on your Nevada sales. Sorry, Al.

6 AL ROSSLER: Thank you.

7 GLEN FISHER: Okay.

8 CHAIRPERSON: Thank you, Glen. Could we have
9 a motion to accept the report, the CEO's report?
10 Pam. Seconder? Arlene. All in favour? Moose
11 Jaw?

12 GORD CURRIE: All in favour.

13 CHAIRPERSON: Swift Current?

14 BETTY IN SWIFT CURRENT: In favour.

15 CHAIRPERSON: Saskatoon?

16 RANDY IN SASKATOON: All in favour.

17 CHAIRPERSON: Thank you. It's carried.

18 In the agenda we had an item
19 Notice of Change to Bylaws. We did not receive any
20 resolutions for change to bylaws, so therefore we
21 really have nothing to report on that item.

22 We then move on to the budget
23 for Saskatchewan Liquor and Gaming, and Liquor and
24 Gaming requires that members approve the operating
25 budget for the current fiscal year, and I would ask

1 for a motion to approve the ACI operating budget
2 for the year 2007-2008. Do we have a mover?

3 GORD BONOKOSKI: Gordon Bonokoski.
4 CHAIRPERSON: Secunder?

5 AL SULLIVAN: Al Sullivan, Bethune Lions
6 Club.

7 CHAIRPERSON: Al Sullivan, Bethune Lions.
8 All in favour? Saskatoon?

9 RANDY IN SASKATOON: All in favour.
10 CHAIRPERSON: Moose Jaw?

11 GORD CURRIE: Yuh, in favour.
12 CHAIRPERSON: Swift Current?

13 BETTY IN SWIFT CURRENT: All in favour.
14 CHAIRPERSON: Thank you. We'll now move on
15 to the election of directors, and Gordon Bonokoski
16 will be chairing this portion.

17 JOHN HOFFMAN: Mr. Chairman?
18 CHAIRPERSON: Yes?

19 JOHN HOFFMAN: Before you go on to the
20 elections, going back to the budget and the
21 financial statements that are sent out every month
22 from the hall, I just want a little clarification
23 as to -- there is the item at the bottom called
24 surplus from each hall, the monthly statement.
25 What is the plan in regards to that? At one time

1 there was that 10 percent charge, capital
2 improvements, whatever. What are the final plans
3 now re surplus?

4 CHAIRPERSON: The surplus that we report will
5 be used for improvements and upgrades to facilities
6 and continue on with those types of programs that
7 we had before. We replaced some of the chairs in
8 some of halls and we used some of that money to
9 upgrade the facilities.

10 JOHN HOFFMAN: I don't see any consistency
11 from month to month as to that bottom number.
12 That's why I'm curious as to is there a percentage
13 or what is the sort of plans in regards to that
14 surplus?

15 CHAIRPERSON: The amount that we're reporting
16 on there is the 10 percent, the 10 percent that was
17 allocated to ACI in the distribution; and, Glen, do
18 you want to cover that one?

19 GLEN FISHER: Sure. Once upon a time when we
20 started this we said we need money to be able to
21 replace facilities, fix them up, so we arbitrarily
22 chose the 10 percent number, right, because it was
23 an easy calculation. If you look at those numbers
24 what you'll see is they actually do work out to 10
25 percent on a monthly basis, you just have to pay

1 attention -- and I don't mean that to be smart --
2 in terms of the different calculations that go into
3 it. This is nothing but my opinion, okay, and I'll
4 just throw this out there. Personally at some
5 point there's going to have to be a discussion
6 about that because quite frankly if you -- I'm
7 going to switch horses here again and let's say
8 we're a business now instead of bingo halls, we
9 have seven pizza houses or whatever, right now we
10 have a situation where we have six that are making
11 good money, we have one that isn't. The way we do
12 business we pay the shareholders of those
13 individual bingo halls all of their money all the
14 time, and if we have a loss at another facility we
15 eat the loss, meaning the organization as a whole.
16 So if you think that through, what we're doing all
17 the time is -- quite frankly, guys, if we had to
18 rebuild a bingo hall tomorrow, I have no idea where
19 the money would come from, and I'm not trying to
20 be, you know, smart about that. I mean at the end
21 of the day we started putting that money aside
22 because we only had a couple bingo halls, right.
23 We said well, if we need chairs, if we need
24 improvements, we can buy a new furnace or whatever
25 it is. So up 'til now the idea has been that we

1 just arbitrarily take ten percent. The idea of
2 that number is that it's at the Executive Board's
3 discretion. Honestly, if we could get the revenue
4 up, if the Government would let us go electronic,
5 let us do alcohol, all the things we've asked for,
6 if we could get the revenues up, maybe there would
7 be months where if the revenue was high enough we'd
8 only have to take one or two percent instead of
9 ten, right? So that's kind of the thought process
10 right now and that's all we have for the moment,
11 okay? Go ahead, John.

12 JOHN HOFFMAN: Ten percent of what? What
13 number are you taking it from?

14 GLEN FISHER: It should be right off of --
15 and I apologize, I don't have one in front of me
16 here, but it's called Charity Distributions.

17 JOHN HOFFMAN: Okay.

18 GLEN FISHER: There's a profit line, --

19 JOHN HOFFMAN: Right.

20 GLEN FISHER: -- if you work it down the ten
21 percent comes off, the difference could be the
22 charities' shortages are in there also. That might
23 help. If you like give me a call, we can do it
24 over the phone or whatever. It does work out,
25 though, believe me, I've gone through it a couple

1 times.

2 KEN CAMERON: Yes, Ken Cameron, --

3 GLEN FISHER: Hi, Ken.

4 KEN CAMERON: -- Regina Ringette. That ten
5 percent was voted on at a special meeting we were
6 at. I think that our time has come to have another
7 vote on this issue because this is the end of our
8 year.

9 GLEN FISHER: Yeah, the only problem --

10 KEN CAMERON: We did not vote for this to be
11 continuous year after year after year. This was a
12 temporary thing that we voted on.

13 GLEN FISHER: Do you want to speak to it?

14 I'm not on the Board anymore, so --

15 CHAIRPERSON: I believe, Ken, that the motion
16 that was passed at the time was ongoing, it was not
17 just temporary for one year. We can check the
18 minutes of the meeting and confirm that if you
19 wish.

20 KEN CAMERON: Well, I'd like that -- are we
21 going to check them tonight?

22 CHAIRPERSON: I don't have all the minutes
23 with us going back to --

24 KEN CAMERON: And if I'm right, then we can't
25 have a vote. If you're right, well, it wasn't

1 necessary.

2 CHAIRPERSON: Yeah, but that's not from the
3 year under review. I think that's an issue that
4 was dealt with some years ago and --

5 KEN CAMERON: No, it's not some years ago.

6 CHAIRPERSON: Yes, it was. It was --

7 KEN CAMERON: It was only in the last year
8 that we put that into effect.

9 CHAIRPERSON: No, it's been in effect for
10 probably three to four years, perhaps even longer
11 than that, five years. We can look that up and
12 we'll get back to you on that to give you the exact
13 motion that was passed and the implication, but my
14 recollection is that it was ongoing and it was not
15 on a temporary basis.

16 KEN CAMERON: Okay, thank you.

17 CHAIRPERSON: Okay.

18 GLEN FISHER: I don't mean to ad-lib, but if
19 I can make one comment on that, if we do not see
20 the regulator, meaning the Government, make some
21 changes, there will be meetings happening and there
22 will be a special meeting because the reality is if
23 you pull the numbers forward with what's going on,
24 you know, you can't run a business paying out 90
25 percent of the profits to the shareholders and

1 keeping ten percent or eight percent or seven
2 percent back to run the operation. That's the
3 problem we have, okay, and we have -- I anyways
4 have no problem having special meetings to go
5 through any of this because it's got to be aired
6 out. I mean people have to have the understanding
7 of what's going on. And any of you that are in
8 business or anybody that has, you know, business
9 dealings or if everybody understands this, I mean
10 every dollar, you know, at the end of the month
11 that take in profit, we pay out 90 percent, we keep
12 10 percent. That's the exact flip of everything
13 that happens in the business world, and at some
14 point we're going to have to make a decision how to
15 deal with that, so, Ken, if you and I want to have
16 a side bet tonight, I bet you somewhere in the next
17 12 months there's going to be a special meeting
18 because we're going to have to decide how to deal
19 with that going forward, right? Sorry.

20 JOHN HOFFMAN: Mr. Chairman, my question's to
21 you as to why we do not have the copies of the
22 Annual General Meeting minutes from the past here
23 at this meeting to be reviewed, because we had that
24 same problem last year when we questioned this ten
25 percent capital as to the terminology of it,

1 because the treasurer last year disagreed with what
2 we'd said, but we went back to the minutes that we
3 had and found that our comments were the proper
4 ones and not what the treasurer was, and that's why
5 we should have the copies of the minutes here so
6 that they can be looked at to clarify any points
7 that are raised.

8 CHAIRPERSON: Okay. Gordon, do we have any
9 copies with us?

10 GORDON BONOKOSKI: I don't.

11 CHAIRPERSON: No. I'm sorry, we don't have
12 them with us tonight, but certainly it's a good
13 suggestion that we can make sure that we have them
14 here in future meetings. Thanks, John.

15 Gordon will now proceed with
16 the election of directors.

17 GORDON BONOKOSKI: I want to open with the
18 statement from our Bylaws about the number of
19 directors that we have, and it says,

20 The Board shall consist of a minimum of
21 five and a maximum of 18 directors who
22 shall be elected or appointed, as the
23 case may be, in accordance with the
24 provisions of Article 4(e).

25 Now, 4(e) just outlines generally how it was first

1 started and how long each term is and that is a
2 three-year term.

3 This year, as Jim pointed out,
4 we had quite a number of resignations, a number of
5 people who moved, and also two people -- three
6 people who wouldn't let their names stand for
7 re-election.

8 All right, the members for
9 re-election right now are Arlene Eberhardt and
10 Roberta Peakman who were on the Board previously.
11 Would those two please stand so we can see them?

12 And we have three other
13 members, two from Saskatoon, Leo Gartner and Geri
14 Trobak. Could we have those two from Saskatoon
15 stand and be recognized? I don't know if we'll be
16 able to see them here. I don't know how to work
17 that.

18 SOUND TECHNICIAN: They have to say something.

19 GORD BONOKOSKI: Pardon?

20 SOUND TECHNICIAN: They have to say something at
21 the mike for them to come on.

22 GORD BONOKOSKI: Saskatoon, could you introduce
23 yourselves, please?

24 GERI TROBAK: Hi, Gordon.

25 GORDON BONOKOSKI: Okay.

1 GERI TROBAK: I'm Geri.

2 GORDON BONOKOSKI: You're Geri. You're
3 invisible. Yes. And is Leo there?

4 LEO GARTNER: Leo Gartner, Saskatoon.

5 GORD BONOKOSKI: Okay, Leo Gartner, Saskatoon.

6 Thank you. There he is.

7 And one other Regina member.

8 Before we go to that, each of you have received
9 copies of those four I named. And the fifth member
10 who's standing for re-election, or for election, is
11 Pat Bidochka from the Regina Mapleleaves, and, Pat,
12 I'd like you to go to the microphone now and give
13 us a little talk about yourself, why we should
14 elect you.

15 PAT BIDOCHKA: First off I'm from Regina
16 Lakeside Mapleleaves. I started bingo in the south
17 Great Skate 25 years ago, put the package together,
18 had four Lions Club run it. We were the first
19 association hall in the province, contrary to what
20 Saskatoon was saying that Confed had theirs. They
21 came to us and got our information and we give it
22 to them and they started their own amalgamation or
23 associated.

24 Anyways, I've been involved in
25 the bingo industry for many years, I was the chair

1 for our own club, I was the chair for the four
2 Lions Clubs when we had the joint venture. I left
3 the bingo industry in '92 'cause I joined SLGA, or
4 at that time it was Saskatchewan Gaming Commission,
5 as a board member on the Commission and then as a
6 staff person and consultant. I've left that
7 position as of March of this year and I was unable
8 to work bingos, which I sort of missed quite a bit,
9 and I've got lots of experience in regards to the
10 industry. I also owned a business, ABC Engraving &
11 Trophy, until November of last year, and that has
12 been sold off, so I have experience in the bingo
13 industry, the liquor industry and also as a
14 businessman, so I think I'm more than qualified to
15 be a Board member. Thank you.

16 GORDON BONOKOSKI: Thank you very much, Pat.

17 I would like now to move that
18 the nominations of these five who have let their
19 names stand be accepted, and is there a seconder
20 for that?

21 DONALDA PHILLIPS: I'll second that. Donalda
22 Phillips, Regina Lakeside.

23 GORDON BONOKOSKI: Thank you, Donalda. Now I will
24 open nominations for people from the floor for the
25 first time. Is there anyone here from Regina who

1 has a nomination from the floor? Anyone from
2 Saskatoon? Yes?

3 ALICE HEHN: I'm Alice Hehn from Bingo
4 Palace, Ladies Auxiliary, Royal Canadian Legion. I
5 nominate John Hoffman.

6 FROM THE FLOOR: Nobody heard that.

7 ALICE HEHN: I'm sorry, I didn't ask him
8 ahead of time.

9 GORDON BONOKOSKI: Would you go to the microphone
10 for that, please, Alice? We couldn't hear it.

11 ALICE HEHN: Alice Hehn, Board of Directors,
12 Ladies Auxiliary, Royal Canadian Legion. I
13 nominate John Hoffman.

14 GORD BONOKOSKI: John, do you accept the
15 nomination?

16 JOHN HOFFMAN: The correct procedure is to go
17 through all the nominations, and after they close,
18 then you ask the nominees if they'll leave their
19 names stand. Sorry.

20 GORD BONOKOSKI: Okay. Are there any
21 nominations from Saskatoon?

22 PAT LYSAK: I have a question.

23 GORD BONOKOSKI: Yes?

24 PAT LYSAK: Over here. You didn't tell us
25 how many positions are vacant. You said there was

1 five to 18 positions on the Board, but how many are
2 we to fill tonight?

3 GORDON BONOKOSKI: Oh. Right now we have eight
4 members on the Board. We could have up to ten
5 nominations without having an election.

6 PAT LYSAK: Thank you.

7 GORD BONOKOSKI: We don't have to have 18. We
8 can have anywhere from five to 18. All right.
9 Yes? We can't hear you.

10 RANDY IN SASKATOON: No one else from Saskatoon.

11 GORD BONOKOSKI: Thank you, Randy. Anyone from
12 Moose Jaw?

13 GORDON CURRIE: No, nobody in Moose Jaw.

14 GORD BONOKOSKI: Anyone from Swift Current?

15 BETTY IN SWIFT CURRENT: None from Swift Current.

16 GORD BONOKOSKI: Thank you. Okay, I'll ask for
17 the second time now, any nominations from the floor
18 here in Regina? Seeing none, any nominations for
19 the second time from Saskatoon?

20 RANDY IN SASKATOON: No more nominations.

21 GORD BONOKOSKI: Thank you. Any nominations
22 from Moose Jaw?

23 GORD CURRIE: No nominations from Moose Jaw.

24 GORD BONOKOSKI: For the second time, any
25 nominations from Swift Current?

1 BETTY IN SWIFT CURRENT: No nominations.

2 GORD BONOKOSKI: Thank you. All right, since
3 there are no further nominations, I would ask for a
4 motion for nominations cease? Yes, Pat.

5 PAT BIDOCHKA: So moved.

6 GORD BONOKOSKI: So moved by Pat Bidochka.
7 Seconder for that?

8 ELAINE KELLN: I second.

9 GORD BONOKOSKI: Elaine Kelln. All in favour?
10 Opposed? Saskatoon, all in favour?

11 RANDY IN SASKATOON: All in favour in Saskatoon.

12 GORD BONOKOSKI: Moose Jaw?

13 GORD CURRIE: All in favour in Moose Jaw.

14 GORD BONOSKI: And Swift Current?

15 BETTY IN SWIFT CURRENT: All in favour.

16 GORD BONOKOSKI: Carried. Now, John, coming
17 back to you.

18 JOHN HOFFMAN: Clarification, how many
19 meetings do you have?

20 GORD BONOKOSKI: We have one a month.

21 JOHN HOFFMAN: One a month?

22 GORD BONOKOSKI: Twelve times a year.

23 JOHN HOFFMAN: What date, what day or --
24 roughly?

25 GORD BONOKOSKI: Roughly it's about the third

1 Tuesday of the month.

2 JOHN HOFFMAN: No, I thought about it before I
3 came to this meeting because I felt that with me
4 asking questions that yes, probably somebody will
5 come up and nominate, but at this stage in life,
6 number one, with being involved with many
7 organizations, plus grandkids, I'm sorry, I have to
8 decline.

9 GORD BONOKOSKI: All right. I would say since
10 there are no other nominations, then we have moved
11 and seconded cessation. We now have elected those
12 five members and our Board will consist of 13
13 members this year. Thank you very much.

14 CHAIRPERSON: Before I move forward with the
15 balance of the slate, can we have confirmation of
16 the acceptance of the budget? Do we have that on
17 the report, that it was carried? There was one or
18 two that had mentioned that I didn't ask -- or I
19 didn't declare the motion as being carried. It was
20 a valid motion and we had the proper seconder and
21 the vote was carried.

22 Okay, any other business?

23 JOHN HOFFMAN: Mr. Chairman, I believe there
24 was an advertisement that went out looking for a
25 CEO. What is happening with that?

1 CHAIRPERSON: That's correct. We have an
2 interim CEO.

3 JOHN HOFFMAN: Right.

4 CHAIRPERSON: And we had advertised for a
5 position as a CEO on a permanent basis and we are
6 in the process of finalizing the interviews for the
7 selection. That should be done sometime in June.

8 JOHN HOFFMAN: That's good to hear. Now, this
9 is a Regina problem which I brought up at the
10 special meeting, and that's in regards to halls
11 exceeding the prize payout with their specials and
12 not getting the revenue in order to have their
13 prizeboard roughly 70 percent. I say roughly
14 because you've got to give some leeway, but the
15 fact that the big hall has the specials, has a
16 prize payout exceeding the 70 percent, impacts the
17 organizations, the charities in the other two
18 halls. Has there been any discussion at the Board
19 level to sort of look at that situation so that the
20 other halls or their charities are not impacted by
21 the happenings in the big hall?

22 CHAIRPERSON: Yes, we have discussions
23 ongoing, and there are a couple of things that I
24 think I want to mention. First of all with the 70
25 percent, we agree that the 70 percent is just an

1 arbitrary number. We feel -- we would feel a lot
2 more comfortable operating a prizeboard at 75
3 percent and having the opportunities to grow the
4 bingo sales through larger payouts, having a
5 special event, and maybe having a \$10,000 prize and
6 increasing the revenues, which would -- by
7 increasing the revenues we would have more money
8 available for distribution to the charities even
9 though at 75 percent -- and you could use the
10 numbers -- if you have bingo sales of \$600,000 at
11 75 percent versus 450,000 at 70 percent, the
12 difference is about -- and I've done that and I'm
13 going by memory -- would be somewhere in the area
14 of about 15 to \$17,000 more to the charities at the
15 75 percent prize payout.

16 JOHN HOFFMAN: Well, I would think that the
17 other expenses of the -- would rise too, not only
18 the prizeboard, to compensate because you have the
19 paper and everything else, but looking at the five
20 months from November 1 to March 31, which was sent
21 out with the reports, the pooling report, that the
22 big hall was 74 percent, the other two were under
23 70 percent, and when you take four percent of their
24 sales you're looking at roughly 80 to \$100,000 that
25 could have been in the pooling for all charities.

1 percent, so that five percent of the extra
2 prizeboard impacts all charities because it's the
3 big hall.

4 CHAIRPERSON: Yes. But that is not always
5 the situation, that the big hall is at 75 percent.
6 We have in past had the contribution by the larger
7 hall subsidize the come-and-goes in the
8 distribution of the revenues that goes to the
9 charities, and I can show you that in some of the
10 reports if you wish, where the revenues as a result
11 of the larger sales at the program hall were of
12 benefit to the charities at the come-and-go
13 centres.

14 JOHN HOFFMAN: Well, like I say, I'm doing the
15 averages for the five months. The two halls were
16 under the 70 percent and the big hall was at 74.

17 CHAIRPERSON: Okay. Glen has a comment that
18 he may want to make.

19 GLEN FISHER: If I might, something we
20 started to do, I mean it's -- again, we've started
21 this, you can actually go back and calculate the
22 numbers if you would have been individual versus
23 Regina as a whole, right, so that's being done, and
24 I think what you'll find, and I'm not pre-judging
25 anything here, this is what I mentioned about

1 meetings going forth, the same issue exists in
2 Saskatoon between ClubWEST and Lucky Horseshoe
3 where someone gets 13 percent, the other hall got
4 nothing. If you go back to where we came from as
5 an organization, the idea was that everybody was
6 going to participate because we had to take, you
7 know, the good, the bad and the ugly to make this
8 thing fly, we just couldn't pick, you know, the
9 winners and losers per se. I mean when we started
10 this organization there were two profitable halls
11 that started it, so all I want to say is from our
12 desk is we're working on the numbers for a
13 comparison and it's no different than you folks
14 asking for meetings coming up. That is something I
15 agree with you that has to be addressed, but
16 everybody has to understand where that number comes
17 from, so I think we can go back and we can show
18 everybody, and again the numbers don't lie, but
19 it's a whole departure, I'll tell you right now,
20 for all of you. If Palace thinks that they're
21 supporting Centennial, or Fantasyland doesn't --
22 you know what I'm saying, we can speak to all the
23 different halls, but that's a really different road
24 if we go back that road. We certainly can put all
25 the numbers together and look at it. At the end of

1 the day I can tell you that every one of the
2 managers is having -- they're working as hard as
3 they can to make those prizeboards work. I mean
4 they all know the numbers, believe me they hear it
5 from me, I know they live it day by day, so we're
6 trying to find a way where we can benefit all,
7 because there's a qualitative and a quantitative
8 thing here because how many people are we keeping
9 interested in bingo that for example with our
10 player tracking now we can tell if people play at
11 Centennial and at Palace and at Fantasyland, right;
12 so I don't disagree with your concerns, I'm just
13 not sure -- you know, I think we have to make sure
14 we have all the appropriate documentation to make
15 that call, and then at the end of the day it's
16 something for the charities to decide, so just you
17 know, we are working on that in the office and we
18 will have that documentation in the next while.

19 ROBERTA PEAKMAN: Sorry, can I just add, as a
20 Board member I mean we're not minimizing --

21 FROM THE FLOOR: You have to go to a mike.

22 ROBERTA PEAKMAN: Just so you know, as a Board
23 member we're definitely not minimizing what you
24 have said there. It's been a concern that's been
25 discussed time and time again, and it's always at

1 the top of the executive's mind every week when we
2 meet, so it is something that we do go over, I just
3 want you all to know that, that it is something
4 that is discussed.

5 CHAIRPERSON: Yes, go ahead.

6 KEVIN KORCHINSKI: Kevin Korchinski from St.
7 Athanasius Ukrainian Catholic Church. I'm somewhat
8 new to this position, so pardon me if this is a
9 somewhat naive question. I've got two real quick
10 questions, one kind of general and one a hall
11 specific one.

12 In every organization I've ever
13 been involved with either as a volunteer or as an
14 employee approval of the previous year's minutes is
15 a standard operating procedure. I was wondering if
16 I could have an explanation as to why that is not
17 part of the agenda for this organization and why at
18 the very least there are not copies of the previous
19 year's minutes available, or if we have a court
20 reporter present why they have not been e-mailed
21 out from last year.

22 And my second question is
23 specifically with regards to Centennial hall in
24 Regina, since that bank teller glass has been
25 installed and the complaints have come from the

1 volunteers and the groups regarding the lack of
2 ability to hear, we've been promised that it would
3 be improved. Can I have an exact date as to when
4 that will happen? Thanks.

5 CHAIRPERSON: The second question I don't
6 have an answer as to the exact date as to when the
7 change will be made. I know it's a concern. We've
8 spoken about that on numerous occasions and we will
9 look at making some adjustment. Perhaps the answer
10 is to increase the opening so that the customer --
11 so that the communication is easier between the
12 customer and the charity, and maybe we can make
13 some changes there to improve that.

14 As far as the minutes, I
15 believe that's just an oversight on our part that
16 the minutes weren't provided. Anyone that wants to
17 see the minutes, they're on the website and they
18 are available; but you're right, we should be
19 addressing -- we should have a copy of the minutes
20 available and we should be approving the minutes of
21 the last meeting, and we will do that from here
22 on. Thank you.

23 GLEN FISHER: Just from the operational side
24 a comment about the glass, and I mean this with all
25 respect to all of you charities, if the players

1 were complaining that glass would have probably
2 been changed the day we installed it. The reality
3 is is 99 percent of the complaints come from the
4 workers and not from the players.

5 KEN CAMERON: I beg to differ.

6 GLEN FISHER: No, from my -- you're entitled
7 to your opinion and we will change it if necessary,
8 but at the end of the day, and again we try to let
9 the managers make the calls and it's a slippery
10 slope to step in and just say you automatically go
11 change that. It would be preferred, and I'm just
12 speaking from my position, that if Brad felt that
13 it needed to be changed, modified, taken out, we'll
14 do it. If the executive or anybody else wants to
15 explain or instruct to do it, it will be done, but
16 just so you know, there's nothing been coming back
17 that the players have been complaining in masse.
18 They certainly complained when it was first
19 instituted, but they always do whenever we change
20 anything, so we sat back to see, and I agree, it
21 includes Board members who do not like that glass,
22 but it has never been mentioned that we have a
23 problem with players because of the glass. I just
24 wanted to throw that out there.

25 KEVIN KORCHINSKI: I would suggest that you ask

1 them the question then because as someone who sells
2 paper we've kept a lot of abuse -- not abuse, but a
3 lot of upset players based on the fact that we
4 can't hear them, and we as volunteers -- I mean I'm
5 starting to have people who are starting to
6 complain and volunteers about they can't hear, they
7 can't have good communication with the players. I
8 would suggest that you actually ask the players
9 instead of assuming they're going to come to you
10 and complain, because it's wrong to assume that
11 they're going to not -- or to come to you to
12 complain to you about glass. They're going to come
13 to you and complain about lack of money but not
14 about the glass; so ask the question, you'll get
15 the answer you don't want to hear.

16 GLEN FISHER: Go ahead, Rick.

17 RICK POCKETT: Rick Pockett, Regina Lakeside
18 Lions. Further to what the gentleman just said,
19 again as a paper seller the customers are very
20 adaptive, they use hand signals now most of them.
21 They point out which ones they want because they
22 know damn well we can't hear them, so just so you
23 know, that's an honest answer.

24 CHAIRPERSON: Thank you, Rick. We will
25 certainly have some further discussions on that

1 particular item.

2 Any other questions? There's
3 no other business. Before we adjourn, I want to
4 thank the admin. staff, the managers and all other
5 staff for their support and dedication to the
6 association in running the business in a very I
7 believe professional and efficient manner. Running
8 a business is a team effort, and the Board
9 certainly appreciates the help of the staff. As
10 well I thank the charity representatives who have
11 come out tonight to the meeting in Saskatoon, Moose
12 Jaw, Swift Current and Regina, and I hope that we
13 can have some better results for you at the next
14 AGM and that our reportings -- or pardon me, our
15 reports and process will have improved.

16 Have a great evening and have a
17 safe journey home. I'd now ask for a motion to
18 adjourn.

19 PAT BIDOCHKA: So moved.

20 CHAIRPERSON: Okay, Pat. Thank you.

21 (Meeting adjourned at 8:35 p.m.)

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_____ CSR
Carla Ralko, CSR
Official Queen's Bench Court Reporter
Ralko Reporting (306)527-7666
carla@ralkoreporting.com

